



Distribution and Warehouse Management Solution

THE CLIENT

The Client is a pioneer and one of the oldest Perfumery distributor and manufacturer in UAE and Middle-east. The main line of business is import of Perfumes from world over and distribution within middle-east. Client also has three large manufacturing facilities in UAE. Client prides itself on one of the largest warehouses (150,000 sq ft) in Sharjah.

SANDS was chosen as the IT and ERP Partner for Clients for implementing SAP Business One across the enterprise.

OUR ENGAGEMENT

- Business Process Study and Mapping
- Business Process Realignment
- SAP B1 Implementation
- Stock Audit and creation of opening balances
- Data migration from legacy application

ENGAGEMENT HIGHLIGHTS

- Customization to accommodate specific requirements of Chemicals and Formulation industry
- Created a Warehouse Management Add-on
- Recruited a team of young management graduates from India and trained them on the Client's process and SAP B1 and deputed them onsite
- Completed stock audit of a warehouse area of 150,000 sq ft with seven levels in 2 months time
- Worked with relatively naïve IT users and trained them to effectively use the system

THE SANDS VALUE-ADD

- Tangible improvements in order lead time
- Improved inventory visibility
- Prevention of pilferage in warehouse
- Effective Change Management

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