



Imports, Distribution and Service Management Solution

THE CLIENT

The CLIENT is a 100% subsidiary of French MNC, & markets three-phase UPS manufactured by its plants in France and Italy.

SANDS was chosen as the 'Most Preferred Partner' for implementing SAP B1 by the IT Team and SAP B1 Team from the headquarters in France and CAP GEMINI (SOGETI), France after a detailed evaluation.

OUR ENGAGEMENT

- 📌 SAP B1 Core Model Rollout & Implementation
- 📌 Localization of SAP B1 to suit Indian laws.
- 📌 Production Support & Handholding

ENGAGEMENT HIGHLIGHTS

- 📌 SAP B1 Rollout & Implementation using Global Template developed by team at headquarters in France
- 📌 Localization of SAP B1 to suit Indian operations and local laws
- 📌 Part of France Global Initiative
- 📌 Closely interacted with the global team at France
- 📌 Collaborated with multi-culture team – France, India & Singapore
- 📌 Certified as 'Fit for SAP' by, SOGETI, France

THE SANDS VALUE-ADD

- 📌 Review and Validation of Global Template (Core Model)
- 📌 Actively contributed to revision of Global Template
- 📌 Educate & Train the User on SAP B1
- 📌 Change Management
- 📌 Effective use of SAP B1 for management reporting and decision making

REPEAT ORDERS

- 📌 Development of a Offline Quotation Generation Tool interfaced with SAP B1
- 📌 Post Production Support + Handholding
- 📌 Development of CRM Portal

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